



Collaboration

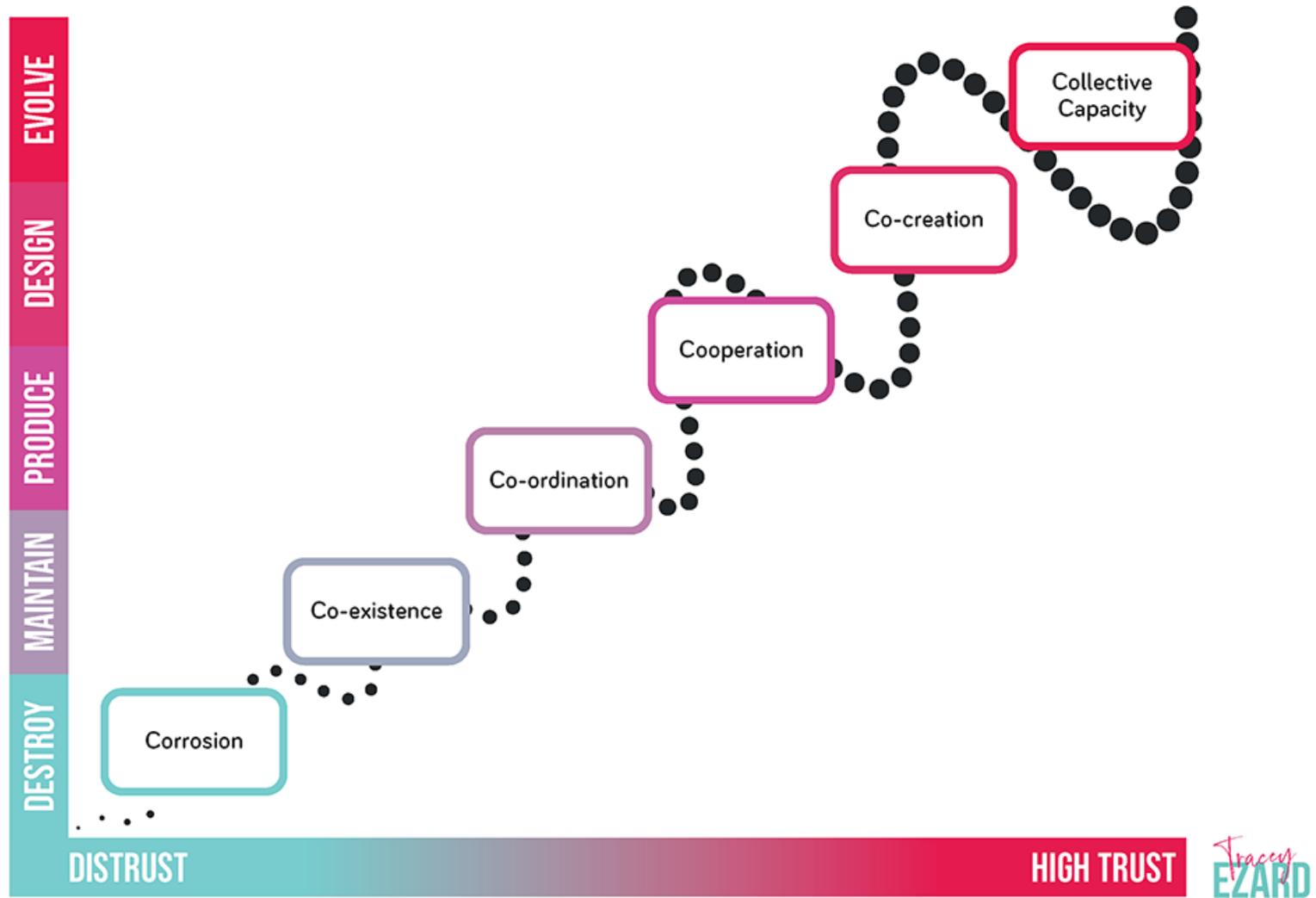
# Structure of our session

Theory

Reality

Possibility

# COLLABORATION CONTINUUM



# 5 Elements of Collaboration



# THREE BIG BARRIERS TO COLLABORATION

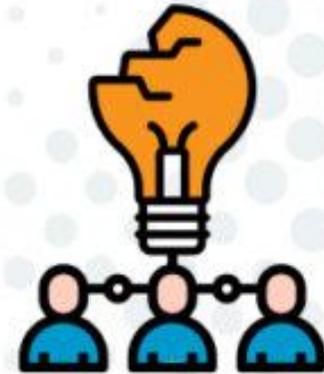
BY JACOB MORGAN



HIERARCHY



FEAR



OVER-COLLABORATION

[THEFUTUREORGANIZATION.COM](http://THEFUTUREORGANIZATION.COM)

**Hui E!**

Community Aotearoa



**Kindergarten**  
*Taranaki*

# PIVOT

*Enabling innovation in agriculture*





BASHFORD   
NICHOLLS TRUST

+

•

○

# Essential elements of successful collaboration

- Identify common ground
- Accept that collaboration may only focus on a part or parts of what participant organisations do, that is ok
- Be realistic about what the collaboration will achieve and how long it might take, but try and identify some quick wins to keep people interested
- Starting small with the aim of growing over time
- Listening more than contributing to begin with
- Allowing a neutral facilitator to lead the process
- Identifying the back bone for the collaboration – who will be the key driver
- Begin with conversation and build from there
- Remember collaboration isn't always the right answer
- Acknowledge that common sense is often more important than 'experts'!

**Identify  
opportunities  
in your  
organisation /  
work**

Looking at the continuum  
and thinking about the  
examples we have  
explored...

Consider where  
collaboration might be  
possible and could add  
value for you

“The secret is to gang up on the problem, rather than each other.”

— **Thomas Stallkamp**